



**Executive Brief:**

**Senior Consultant**

**SRI Executive**



**SRI Executive**  
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# About Us

SRI Executive is a people-centred, values-driven organization. We appreciate the unique contributions of every one of our team members. We are looking for people who add to the culture of our team, not just those who are a 'culture fit'. Every individual contributes something unique to our team and together we are characterized by a strong team spirit and deep commitment to the work we do. Our team has co-created a set of values which represent what we care about and why.

**We are committed:** We are dedicated to consistently delivering for each other and for our clients. We create space to learn, grow, adapt, and innovate to meet the changing needs of our team and our clients.

**We collaborate:** Collaboration is at the heart of our organisation and its success. We build strong partnerships within our teams and with clients, working towards a common purpose.

**We act with integrity:** We maintain a high standard and adhere to personal and professional ethics. We build trusting and transparent relationships with our clients and with each other.

**We are genuine:** We recognise the individuality of our team. We believe that by valuing each person's unique addition to our organisation and creating space for them to be their authentic selves, we can realise the full potential of our people.

If these resonate, we would love to hear from you.





## About Our Consulting Practice

Our consulting practice supports organizations to maximize their impact. We do this by working with our clients to build fit-for-purpose strategies, increase the effectiveness of organizational design and development, and embed strong governance and leadership. Our clients include development agencies, foundations, and NGOs, including several highly complex member-based organizations. Some of our recent clients include the Global Green Growth Institute (GGGI), WWF International, Fairtrade International, the Hewlett Foundation, the Green Climate Fund, Gavi, the Vaccine Alliance, and HelpAge International.

As a Consultant, you will work with a high-performing, integrated team which supports on a wide variety of clients and delivers a range of assignments focusing on strategy development, organisational design and development, governance and advisory services. You will have a diverse range of broad experiences which will give you continuous learning and development opportunities.

This growing team focuses on building strong relationships which will ultimately help our clients deliver their mission. Due to the variety of services we provide to our clients, the work requires a high level of adaptability, flexibility and innovation.





## Role Purpose

As a Senior Consultant, you will be responsible for leading the delivery of projects. This includes managing projects end-to-end and owning delivery across a range of clients. With the support and oversight of team members, you will take a leadership role on your projects, overseeing teams to produce client deliverables and coaching team members. You will have significant and demonstrated experience in facilitation, evidence-based and data-driven approaches, client relationship management skills and business development. Key to your role is leading your project team(s), providing guidance and feedback to your team members of Consultant(s) and Analyst(s).

# Major Duties and Responsibilities

- Hold delivery responsibility for multiple projects.
- Act as a key client liaison, and manage select client relationships.
- Day-to-day coordination and oversight of project teams and workstreams.
- Contribute to the development of methodological approaches (including data collection).
- Work with the team to deliver high-quality outputs against tight deadlines.
- Lead or co-lead facilitation of research interviews, focus groups, and workshops.
- Scan the market for opportunities and sector developments.
- Lead select business development initiatives and support organization-wide campaigns.
- Contribute to proposal development.
- Contribute to the development of internal processes and practices.
- Support to recruitment and training of project team.



# Your Qualifications and Experience

- 4+ years in strategy or management consulting. Experience in social impact, non-profit, or public sector is preferred.
- Strategy advisory, including strategy development, stakeholder and landscape research, change management, organizational development, leadership development, and/or governance.
- Experience working in an international organization preferred.
- Advanced degree in political science, public policy, global relations, economics, statistics or related field (desirable).
- Qualitative and quantitative research methods, including desk research, focus groups, interviews, and surveys.
- Analysis and drawing insights from data to build impactful, strategic recommendations.
- Drafting of high-quality presentations and reports with strong oral communication skills.
- Facilitation of workshops and meetings and delivering presentations to clients.
- Highly proficient user of MS Office with a strong emphasis on PowerPoint and Excel.
- Project management: tools and processes (desirable).
- Additional working language (an advantage).





## Join Our Team

SRI Executive offers career opportunities that are both intellectually challenging and have a positive impact on the world we live in. We partner with leading global mission-driven organisations to place and develop top leadership talent and co-create impactful strategies. By joining our team, you will be able to do what you are naturally good at, enhance your skills and knowledge, and continually grow and develop in your role.

The Senior Consultant position is a full time remote working role. Travel is anticipated up to 25% of the role. Candidate based in Europe (preferred). Please apply with CV and Letter of motivation to Peeui Sangalang at [SnrConsultantSRIConsulting@sri-executive.com](mailto:SnrConsultantSRIConsulting@sri-executive.com).



## Privacy Policy

Your privacy is important to us. You can view SRI Executive's Privacy Policy [here](#). Thank you in advance for your cooperation.



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