



Executive Brief:

Senior Strategy Consultant

SRI Executive



SRI Executive
Search • Strategy • Leadership

About Us

SRI Executive is a leading Executive Search, Strategy and Leadership consulting practice in global development. For 25 years we have partnered with over 300 purpose driven organisations in 63 different countries to identify and support outstanding leaders and develop future-ready strategies that drive impact. SRI Executive's work is global- we are committed to helping clients and candidates wherever they are based. Our headquarters are in Dublin and our multilingual and multicultural teams are located across five different continents. We have also built a strong network of Advisors around the world who are leading experts in their respective fields. Our global team is committed to equitable representation. We bring diverse backgrounds, identities, ideas, and beliefs together to encourage collaboration, open communication, and integrity.

Our history of engagement in the non-for-profit sector demonstrates the breadth of our organisational experience, including partnerships with large multilaterals, nongovernmental organisations, bilateral programmes, and federated organisations. We focus on six key thematic areas including Global Development, Global Health, Development Finance, Sustainability, Education and Foundations.

Our core purpose is to help create a better world through the values that we hold, we act with integrity, we are genuine, we are committed, and we are collaborative.

For more information, please visit: <https://www.sri-executive.com/>





About Our Strategy Practice

Through our strategy practice, we have honed our expertise in supporting the creation of successful and fit-for-purpose strategies and effective organisational development processes with leading international development agencies, foundations and NGOs, including several highly complex member-based organisations, to maximise their social impact. Our clients include the Global Green Growth Institute (GGGI), WWF International, Fairtrade International, FLOCERT, the Hewlett Foundation, RAMSAR Convention on Wetlands, the Global Innovation Fund, and the Green Climate Fund.

As a Senior Strategy Consultant, you will work with a high-performing, integrated team which focuses on a wide variety of clients and delivers a range of assignments focusing on strategy development, organisational design and development, governance and advisory services. You will have a diverse range of broad experiences which will give you continuous learning and development opportunities as well as a great sense of achievement.

This growing team focuses on building strong relationships which will ultimately help our clients reach their potential. Due to the variety of services we provide to our clients, the work requires a high level of adaptability, flexibility and innovation.





Role Purpose

As a Senior Strategy Consultant, you will be responsible for scoping projects, leading all aspects of analysis, including managing project end-to-end, and owning the delivery across a range of clients. With the support and oversight of team members, you will take a leadership role on your projects, overseeing teams to produce client deliverables and coaching team members. You will have significant and demonstrated experience in facilitation, evidence-based and data-driven approaches, client relationship management skills and business development. Key to your role is leading your project team(s), providing guidance and feedback to your team members of Consultant(s) and Analyst(s).

Major Duties and Responsibilities:

Working in a team environment, and directly with our clients, the Consultant will deliver on the following main areas:

- Lead on identification of client needs and design relevant high-impact methodological approaches
- Lead a project team of Consultant(s) and Analyst(s) to execute high-quality deliverables
- Manage project workstreams
- Lead on the finalisation of deliverables including, though not limited to, consultations, analysis, reports, workshop design, and presentation materials
- Lead on facilitation and presentation of client workshops and meetings
- Manage and ensure a strong partnership and client relationship
- Serve as an in-house advisor on qualitative and quantitative analyses, sharing knowledge and perspectives with team members, partners and clients
- Lead on project wrap and lessons-learned sessions





Major Duties and Responsibilities:

- Build client relationships and support the development of a healthy pipeline of projects
- Lead on business development opportunities through proposal development and sector opportunities SRI Executive Confidential
- Build SRI Executive's knowledge base through developing content, papers and approaches for the broader Strategy Practice
- Assist in the development and implementation of internal processes and practices
- Represent SRI Executive at external events
- Proactively keep informed of developments within the sector
- Proactively support the Search and Leadership units with process/approaches and/or crossselling

About You

Required Experience

- Minimum of five years of relevant experience in fast paced domains such as in development consultancy firms, social innovation or a similar type of private sector experience; working for an international organisation an advantage
- Previous experience in designing and leading on strategy development/change management/organisational development projects
- Professionalism and demonstrated experience in client relationship management, including working directly with and presenting to senior management and/or top officials in the private and/or global development sector
- Experience in leading multiple project teams

Preferred Experience

- Experience in working in international development or the not-for-profit sector with an understanding of key actors and trends
- Advanced degree in political science, public policy, international relations, economics, statistics or related field
- Experience living/working in different cultures, an advantage



About You

Attributes/skills

- Technical expertise in strategy development/change management/organisational development
- Excellent interpersonal, communication and relationship building skills with an ability to lead projects and manage teams providing clarity, feedback and development
- Excellent facilitation and presentation skills
- Ability to think conceptually and practically
- High degree of emotional intelligence to effectively work with increasingly diverse clients and teams
- Influencing and consensus building – ability to navigate and work with clients to seek agreement
- Well-structured yet flexible, able to structure and manage intensive workloads
- Strong analytical and problem-solving skills
- Strong technical writing skills for reports, articles and publications (papers, blogs, opinion pieces)
- An ability to recognise and implement high quality throughout work
- Outstanding integrity and the ability to always seek to do the right thing for the client and SRI Executive
- High level of agility, eager to develop new skills and areas of expertise
- Good business sense with an ability to build and create a network for future work
- Willing to travel extensively to client sites
- Skills in team coaching and advisory techniques an advantage





Join Our Team

SRI Executive offers career opportunities that are both intellectually challenging and have a positive impact on the world we live in. We partner with leading international mission-driven organisations to place and develop top leadership talent and co-create impactful strategies. By joining our team, you will be able to do what you are naturally good at, enhance your skills and knowledge, and continually grow and develop in your role.

The Senior Consultant role is full time remote working role. Travel is anticipated up to 25% of the role. Candidate must be based in Europe or Africa. Please apply with CV and Letter of Motivation to Peeui Sangalang at Strategy-Consultant@sri-executive.com.

Note: Employment in all SRI Executive offices is conditional on the candidate having or independently obtaining the requisite authorisation to live and work in that country. Your application should include a resume and cover letter.



Privacy Policy

Your privacy is important to us. You can view SRI Executive's Privacy Policy [here](#). Thank you in advance for your cooperation.



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